

TOWN OF GOLDEN BEACH, FLORIDA

RESOLUTION NO. 2863.23

A RESOLUTION OF THE TOWN COUNCIL OF THE TOWN OF GOLDEN BEACH, FLORIDA, APPROVING THE TERMS OF A PROPOSAL FROM AVI-SPL, INC. FOR AUDIOVISUAL SOFTWARE, HARDWARE, AND RELATED PROFESSIONAL INSTALLATION SERVICES FOR THE NEW TOWN CIVIC CENTER AND COUNCIL CHAMBERS; PROVIDING FOR IMPLEMENTATION AND AN EFFECTIVE DATE.

WHEREAS, the Town of Golden Beach (the "Town") is in need of audiovisual software, hardware, and related installation services for the new Town Civic Center and Council Chambers (the "Equipment and Services"); and

WHEREAS, the Town has received a detailed proposal from AVI-SPL, INC., a copy of which is attached hereto as Exhibit "A" (the "Proposal"); and

WHEREAS, pursuant to Section 2-275 of the Town's Code of Ordinances (the "Town Code"), the Town Council finds compliance with the bid procedures set forth in the Town Code of Ordinances is impractical and it is in the best interest of the Town to waive the bid procedure; and

WHEREAS, the Town Manager and Town Mayor have evaluated the submittal and recommend that the Town Council accept the terms of the Proposal.

NOW, THEREFORE, BE IT RESOLVED BY THE TOWN COUNCIL OF THE TOWN OF GOLDEN BEACH, FLORIDA, AS FOLLOWS:

Section 1. Recitals Adopted. Each of the above stated recitals are hereby adopted, confirmed and incorporated herein.

Section 2. Approval. The terms of the Proposal are hereby approved subject to a maximum of \$287,556.40, consistent with the Proposal attached hereto as Exhibit "A".

Section 3. Contract and Implementation. The Town Manager and Town Mayor are hereby authorized to negotiate and enter into a contract which incorporates the terms of the Proposal, and take all steps necessary to implement this Resolution. The contract is subject to the approval of the Town Attorney as to sufficiency in both form and substance.

Section 4. Effective Date. This Resolution shall be effective immediately upon adoption.

The Motion to adopt the foregoing Resolution was offered by Councilmember Lusskin seconded by Vice Mayor Bernstein and on roll call, the following vote ensued:

Mayor Glenn Singer	<u>Aye</u>
Vice Mayor Kenneth Bernstein	<u>Aye</u>
Councilmember Bernard Einstein	<u>Aye</u>
Councilmember Judy Lusskin	<u>Aye</u>
Councilmember Jaime Mendal	<u>Absent</u>


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PASSED AND ADOPTED by the Town Council of the Town of Golden Beach,
Florida this 21st day of March, 2023.



MAYOR GLENN SINGER

ATTEST:



LISSETTE PEREZ
TOWN CLERK

APPROVED AS TO FORM
AND LEGAL SUFFICIENCY:



STEPHEN J. HELFMAN
TOWN ATTORNEY

EXHIBIT "A"
(PROPOSAL)



TOWN OF GOLDEN BEACH

One Golden Beach Drive
Golden Beach, FL 33160

MEMORANDUM

Date: March 21, 2023

To: Honorable Mayor Glenn Singer &
Town Council Members

From: Alexander Diaz, Town Manager *Alex B*

Subject: **Resolution No. 2863.23 – Approving the proposal from AVI-SPL, LLC. For the design and installation of all audio-visual equipment for the Civic Center and Council Chambers**

Item Number: 3

Recommendation:

It is recommended that the Town Council adopt the attached Resolution No. 2863.23 as presented.

Background:

In the initial planning phase of the new Civic Center, we knew that the building would require a unique level of expertise to properly design a system that is in-line with surrounding government entities. In our research, we found that a large percentage of municipalities have retained AVI-SPL to design their Chambers. Beyond their years of experience in the industry, this company is a contracted vendor of The Interlocal Purchasing System (TIPS).

Since the Town is a participating member of the TIPS program, we are able to 'piggyback' off an existing government contract. Thus, allowing the Town to waive the RFP procedure. In order to issue an RFP that would include all the state of the art technology specific to the needs of the Town, we would need to contract an engineer to assess and design the specifications to create an RFP document. For a small town such as Golden Beach, this option would not be cost effective, in addition to being time prohibitive.

For more information on the TIPS purchasing system, click on the link below:

[TIPS USA Purchasing Cooperative - About Us - YouTube](#)

The Town has been working with AVI-SPL on the audio-visual design for the Civic Center to create a proposal that encompasses the latest in technology

available on the market. We believe that the proposed design will elevate both the experience within the building, as well as how we broadcast our meetings in the Chambers.

Our Audio-Visual Project consists of designing a fully integrated system that communicates throughout the new Civic Center (messaging boards), Video Conferencing in 4 locations throughout the building, and a fully automated broadcast quality audio and visual system for the Town Council chambers.

In performing our due diligence we contacted several neighboring communities and learned the following:

Renovated Chamber Only

Sunny Isles in 2013	\$ 99,215.76
Bay Harbor Islands in 2022	\$267,648.82

Upgrade of Equipment

Surfside in 2023	\$148,137.69
Doral Cultural Center 2021	\$270,720.28
Aventura in 2023	\$ 94,103.50

**** Backups for neighboring cities A/V projects are available for inspection in the Town Clerk's Office, including several examples of AVI-SPL projects in South Florida, in which the vendor has installed 'turn-key' systems. ****

We are building out a fully NEW system to include areas beyond the chambers; they are:

- Main Lobby Messaging Board
- Police Chiefs Office
- Police Roll-Call Area
- Lieutenant Office -1
- Lieutenant Office-2
- 2nd Floor Lobby Messaging Board
- 2nd Floor Resident Service Waiting Area Messaging Board
- Town Council Office
- 3rd Floor Lobby Messaging Board
- Mayor's Office
- Town Manager Office
- The Landfall Team Bunker
- Employee Break Room

Fiscal Impact:

As anticipated and budgeted:

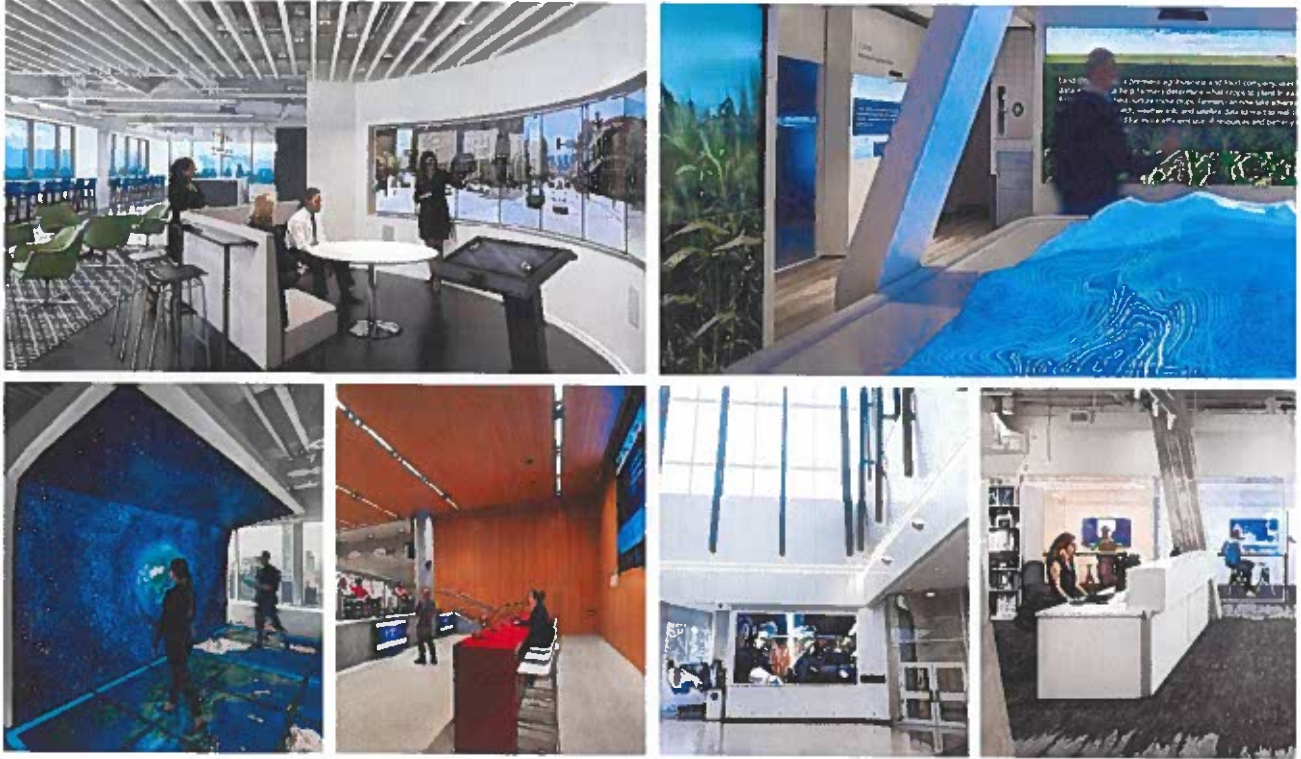
We allocated \$691,000.00 in the current year budget for Furniture, Fixtures and Equipment (FFE) – to date you have authorized \$191,000.00 for furniture.

The proposed scope for the purchase of materials and installation of all audio-visual equipment in the Civic Center is \$287,556.40 (funds will come from the 330 Fund), leaving a balance of \$212,443.60 for other future considerations.

This does not include conduit charges or annual maintenance agreements.

Proposal Prepared For

Town of Golden Beach CIVIC CENTER AV



2501 SW 160th Ave
Suite 500
Miramar, FL 33027
(954) 938-9382
Fax: (954) 776-4772
www.avispl.com

Prepared by: Zoran Visnjic
Zoran.Visnjic@avispl.com
Proposal no: 411653-5

Thank you for the opportunity to provide this proposal.

We're excited to work with you.

At AVI-SPL, our goal is to empower meaningful communication and collaboration. By understanding your needs and applying our expertise, we help you improve the user experience of your collaboration systems – anywhere in the world.

Here's how we do it.

Like you, we take a holistic approach. No matter where you are on your journey to plan, deploy, and operate your optimal collaboration environment, we can guide and support you. Together, we'll achieve a new state of working together and manage the full lifecycle of the technology powering it.

And here's why.

As a digital enablement solutions provider, we transform how people and technology connect to elevate experiences, create new value, and enable organizations such as yours to thrive and grow. Our vision – to help your teams work smarter and live better.



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At AVI-SPL, our goal is to empower meaningful communication and collaboration.

We take your investment in collaborative solutions as seriously as you do.

That's why we're with you every step of the way, making sure you have the support to keep your business running smoothly and that you get the return on investment you expect.

The hallmark of AVI-SPL's client success is our ability to keep pace with the technology trends that drive the way organizations operate, and to innovate and improve upon them so that we can offer customers a standard of quality that no other company can match.



When you partner with us as your trusted guide, you will experience:



Commitment

A partner **committed** to your success and making a positive impact on your organization and our world



Expertise

Expertise you can trust to guide your digital transformation and realize your business objectives



Proven Record

A **proven** track record of supporting deployment and managed services in-country, wherever needed



Global Reach

Optimized **global deployment** teams with in-country support teams to deliver localized solutions and service – anywhere in the world



Customer Experience

World-class **customer experience** with a continual improvement mindset informed by the ITIL methodology



Analytics

Focus on **actionable** business intelligence with routine reporting on key success metrics and usage analytics powered by our patented Symphony application

Our Integration Process



**World-class approach to defining client needs and delivering with consistent approach to execution.
Detailed Operations Playbook = Consistent, High Quality Project Outcomes**

- **Each step defined and documented:** based on AVI-SPL best practices & globally recognized standards
- **Standardized documents, forms & instructions:** a cadence for reporting & communications methods
- **Companywide adoption & training:** measurable deliverables
- **Full range of engagement types:** small & simple to large & complex
- **Continuous improvement:** CSAT/NPS focus w/ root cause analysis & action-oriented outcomes

AVI-SPL provides innovative solutions seamlessly integrated with simple but effective user experiences. To that end, AVI-SPL utilizes a five-step process to provide you with consistent communication and flawless execution from project conception to completion.

Phase I **Initiate**

- The initiate phase is critical to the success of both the solution implementation and post deployment services to ensure acclimation, adoption and continued use of the technology.
- During this phase, your project team is selected based on the size, scope and complexity of the solutions to be implemented. All details and information are successfully transitioned to the internal project team via a comprehensive kick-off meeting.
- External kick-off discussions are organized and conducted with your key stakeholders to formally discuss project parameters of scope, schedule and communication strategy along with any other key topics to ensure proper alignment. The output of these discussions initiates engineering finalization, equipment procurement & programming services.

Our Integration Process

Phase II **Plan**

- The planning phase begins with development of the project schedule including detailed work breakdown tasks identifying key deliverables, dependencies and both internal and external milestones required to successfully execute the project.
- Detailed communication plans are developed to provide your key stakeholders with project progress reporting to indicate status against the project schedule along with any identified risks.
- Acceptance test plan procedures are developed and communicated to ensure agreed upon scope and functionality requirements are achieved.

Phase III **Execute**

- During the execution phase, all engineering, programming, fabrication and on-site installation activities are completed in accordance with the agreed upon project scope and schedule.
- Daily progress reports are completed, sent back to our Project Management staff and consolidated into weekly progress reports that you will receive.
- Upon completion of on-site installation activities, test and commissioning takes place in accordance with the agreed upon test plan procedures to ensure fully functional solutions.
- Final inspection and walk-through of the project is conducted in coordination with your key stakeholders to administer acceptance of the deployed solutions.



Our Integration Process

Phase IV Monitor

- The monitor phase is ongoing throughout the entire project lifecycle.
- All project work activities are consistently reviewed to ensure alignment with the approved schedule and milestones, adjusting resource planning as required. All changes to scope, schedule and budget are closely controlled to eliminate or minimize change management.
- Quality assurance is adhered to through checks and balances along with consistent testing at specified intervals in the project lifecycle. Risk management plans are constantly reviewed, and risk mitigation strategies deployed to ensure scope and schedule remain on track.
- External reporting is critical to this phase to align your key stakeholders to both internal and on-site status of our progress.

Phase V Close

- The final phase is focused on completion of all contractual and operational activities to obtain sign-off for the completed project. This includes demonstration and training on use of the installed solutions.
- All final project documentation for future warranty and service work is gathered and submitted to your key stakeholders as well as to our internal service team for onboarding purposes.
- Automated Customer Satisfaction Score (CSAT) and Net Promoter Score (NPS) surveys are deployed to obtain your feedback regarding our performance and leveraged as part of our continuous improvement practice.



Investment Summary

Prepared For:	Lissett Rovira
	Town of Golden Beach One Golden Beach Drive Golden Beach, FL 33160-2296

Prepared By:	Zoran Visnjic
Date Prepared:	03/14/2023
Proposal #:	411653-5
Valid Until:	04/14/2023

Total Equipment Cost	\$183,060.47
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Includes cable, connectors, hardware, switches, relays, terminal blocks, panels, etc., to ensure complete and operational system

Professional Integration Services	\$94,060.00
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Includes engineering, project management, CAD, on-site installation and wiring, coordination and supervision, testing, checkout, owner training, etc. performed on the Owner's premises. Also includes all fabrication, modification, assembly, rack wiring, programming, warranties, etc., some performed at AVI-SPL

Direct Costs	\$0.00
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Includes non equipment or labor costs, such as travel expenses, per diem, lift and vehicle rentals

General & Administrative	\$10,435.93
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Includes all G & A expenses: vehicle mileage, shipping and insurance, as applicable

Subtotal	\$287,556.40
Tax	Exempt (*)
Total	\$287,556.40

* Exemption from sales tax will be recognized only after a valid sales tax exemption certificate or other appropriate documentation of exemption has been provided to and approved by AVI-SPL; otherwise all applicable sales taxes will apply.

Purchase orders should be addressed to AVI-SPL LLC

Due to global semiconductor ("chip") shortages and supply chain disruptions pricing quoted in this proposal may change. Installation schedules are subject to current (daily) product availability and may be delayed or postponed.

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Terms and Conditions

This Proposal together with AVI-SPL's General Terms and Conditions and the applicable Addendum(a) located here and incorporated herein by this reference (collectively the "Agreement") constitutes the entire agreement between AVI-SPL LLC ("Seller", "AVI-SPL", "we", "us", "our") and the buyer/customer identified in the Proposal ("Buyer", "Customer", "Client", "you", "your") with respect to its subject matter and supersedes all prior and contemporaneous agreements, representations and understandings of the Parties, written or oral. By signing below, issuing a valid purchase order for the Services and/or Products specified herein or receiving the Products and/or Services specified herein, whichever occurs first, Buyer acknowledges it has read and agrees to the terms of this Agreement. This Agreement shall not be binding upon Seller until accepted by Buyer as set forth in this Agreement and the earlier of Seller's confirmation in writing of Buyer's order and Seller's performance under the applicable Proposal. Any terms and conditions contained in Buyer's purchase order or any other Buyer-provided documents related to this transaction shall have no effect and are hereby rejected. Notwithstanding anything herein to the contrary, if a master services agreement signed by both Parties is in effect covering the sale of the Services and/or Products that are the subject of this Proposal, the terms and conditions of said agreement shall prevail to the extent they conflict or are inconsistent with this Agreement.

Billing and Payment Terms

Unless otherwise agreed in writing by Buyer and Seller in the Proposal, the total Proposal price, excluding the price for Stand-alone Services (as defined in this section), shall be billed as follows, subject to continuing credit approval: 50% down payment at time of order, 40% upon delivery at Seller; 10% upon project completion and Buyer sign-off or first beneficial use, whichever occurs first, payable net 30 from Buyer's receipt of invoice. For purposes of this Agreement, "Stand-alone Services" means any Services not attached to an installation project. Billing and payment terms for Stand-alone Services are set forth in the applicable Service Addendum(a). Unless otherwise specified in the Proposal, Products are sold F.O.B. origin-Buyer to pay all shipping charges. If this Proposal covers Products or Services for more than one system, room, suite, or location, for purposes of payment in accordance with payment terms stated on the face hereof each room, suite, or location shall be treated as if the subject of a separate sale and payment made accordingly. Unless otherwise specified in the Proposal, all pricing and amounts are in US Dollars and all billing and payment shall be made in US Dollars.

Link to AVI-SPL Terms and Conditions: <https://avispl.com/terms-of-use/>

Buyer Acceptance

Town of Golden Beach
Buyer Legal Entity


Buyer Authorized Signature

Alexander Diaz
Buyer Authorized Signatory Name

Town Manager
Buyer Authorized Signatory Title

March 21, 2023
Date

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Room List Pricing Summary

LOBBY 101	\$12,642.35
CHIEF'S OFFICE 203	\$4,752.58
POLICE CIRCULATION 208	\$5,705.66
LT1 OFFICE 212	\$4,767.89
LT2 OFFICE 213	\$2,923.25
RECEPTION 217	\$3,704.71
COUNCIL MEETING ROOM 228	\$10,630.24
GOVERNMENT CIRCULATION 234	\$3,599.17
OPEN HALLWAY CIRCULATION 300	\$3,718.65
MAYOR'S OFFICE 302	\$3,364.86
TOWN MANAGER'S OFFICE 303	\$10,630.24
BUNKER 307	\$15,983.74
BREAKROOM 311	\$1,400.48
COUNCIL CHAMBERS 317	\$203,732.58

Pricing does not include applicable state sales tax.

Room Summary - LOBBY 101

Equipment List

Mfg	Description	Qty	Unit Price	Extended Price
	*** OUTDOOR LOBBY 101 ***			
AVISPL	3' CAT6 SNAGLESS PATCH CABLE	1	\$3.15	\$3.15
AVISPL	3' NANOFLEX 4K 18G HIGH-SPEED HDMI CABLE	1	\$14.65	\$14.65
BRIGHTSIGN	4K EXPANDED I/O DIGITAL SIGNAGE MEDIA PLAYER, POE+	1	\$606.67	\$606.67
BRIGHTSIGN	64GB CLASS 10 MICRO SD CARD	1	\$78.00	\$78.00
PEERLESS	55" ULTRA BRIGHT DISPLAY, OUTDOOR RATED	1	\$8,928.82	\$8,928.82
PEERLESS	UNIVERSAL OUTDOOR TILT MOUNT FOR 55" DISPLAY	1	\$252.67	\$252.67
	*** PRICING IS BASED ON TIPS CONTRACT #200904 ***			
Subtotal				\$9,883.96

Room Support and Maintenance

Warranty; 3-months	\$0.00
Equipment Total	\$9,883.96
Installation Materials	\$137.11
Professional Services	\$2,300.00
Direct Costs	\$0.00
General & Administrative	\$321.28
Subtotal	\$12,642.35

For informational purposes only – all Purchase Orders must match Investment Summary details.

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Room Summary - CHIEF'S OFFICE 203

Equipment List

Mfg	Description	Qty	Unit Price	Extended Price
	*** CHIEF'S OFFICE 203 ***			
AVISPL	6' NANOFLEX 4K 18G HIGH-SPEED HDMI CABLE	1	\$18.32	\$18.32
AVISPL	POWER STRIP W/6 OUTLETS AND 2' ANGLED POWER CORD	1	\$15.93	\$15.93
CHIEF	ULTRA SLIM PROFILE FLAT WALL MOUNT	2	\$159.60	\$319.20
OFE	SET TOP CATV BOX (FURNISHED BY THE CLIENT) (Owner Furnished Equipment)	1	OFE	OFE
PEERLESS	METAL STUD FASTENER KIT	2	\$7.96	\$15.92
SONY	55" 4K/UHD COMMERCIAL DISPLAY W/TUNER, 18/7 (SECOND DISPLAY SHALL BE USED FOR CCTV ONLY)	2	\$988.93	\$1,977.86
	*** PRICING IS BASED ON TIPS CONTRACT #200904 ***			
Subtotal				\$2,347.23

Room Support and Maintenance

Warranty; 3-months

\$0.00

Equipment Total	\$2,347.23
Installation Materials	\$161.23
Professional Services	\$2,030.00
Direct Costs	\$0.00
General & Administrative	\$214.12
Subtotal	\$4,752.58

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Room Summary - POLICE CIRCULATION 208

Equipment List

Mfg	Description	Qty	Unit Price	Extended Price
	*** POLICE CIRCULATION 208 ***			
AVISPL	POWER STRIP W/6 OUTLETS AND 2' ANGLED POWER CORD	1	\$15.93	\$15.93
AVISPL	3' CAT6 SNAGLESS PATCH CABLE	1	\$3.15	\$3.15
AVISPL	6' NANOFLEX 4K 18G HIGH-SPEED HDMI CABLE	3	\$18.32	\$54.96
AVISPL	HDMI AND USB-C 1-GANG DECORA ACCESS PLATE, WHITE	1	\$105.97	\$105.97
AVISPL	6' NANOFLEX USB-C TO HDMI CABLE	1	\$36.39	\$36.39
AVISPL	REMOTE CONTROL COILED MAGNETIC TETHER	1	\$11.14	\$11.14
CHIEF	ULTRA SLIM PROFILE FLAT WALL MOUNT	1	\$159.60	\$159.60
KRAMER	DUAL HDMI AUTO SWITCHER	1	\$319.00	\$319.00
OFE	SET TOP CATV BOX (FURNISHED BY THE CLIENT)	1	\$0.00	\$0.00
PEERLESS	METAL STUD FASTENER KIT, 4 PIECES	1	\$7.96	\$7.96
SONY	55" 4K/UHD COMMERCIAL DISPLAY, 18/7	1	\$1,086.85	\$1,086.85
TRIPPLITE	COMMERCIAL GRADE POWER STRIP W/6' CORD	1	\$36.41	\$36.41
WYRESTORM	HDMI W/USB HDBASET EXTENDER KIT	1	\$529.33	\$529.33
	*** PRICING IS BASED ON TIPS CONTRACT #200904 ***			
Subtotal				\$2,366.69

Room Support and Maintenance

Warranty; 3-months \$0.00

Equipment Total	\$2,366.69
Installation Materials	\$287.03
Professional Services	\$2,810.00
Direct Costs	\$0.00
General & Administrative	\$241.94
Subtotal	\$5,705.66

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Room Summary - LT1 OFFICE 212

Equipment List

Mfg	Description	Qty	Unit Price	Extended Price
	*** LT1 OFFICE 212 ***			
AVISPL	6' NANOFLEX 4K 18G HIGH-SPEED HDMI CABLE	2	\$18.32	\$36.64
AVISPL	POWER STRIP W/6 OUTLETS AND 2' ANGLED POWER CORD	1	\$15.93	\$15.93
CHIEF	ULTRA SLIM PROFILE FLAT WALL MOUNT	2	\$159.60	\$319.20
OFE	CCTV BOX (FURNISHED BY THE CLIENT - EXACT MODEL TBD) (Owner Furnished Equipment)	1	OFE	OFE
PEERLESS	METAL STUD FASTENER KIT	2	\$7.96	\$15.92
SONY	55" 4K/UHD COMMERCIAL DISPLAY W/TUNER, 18/7 (BOTH DISPLAYS SHALL BE USED FOR CCTV ONLY)	2	\$988.93	\$1,977.86
	*** PRICING IS BASED ON TIPS CONTRACT #200904 ***			
Subtotal				\$2,365.55

Room Support and Maintenance

Warranty; 3-months

\$0.00

Equipment Total	\$2,365.55
Installation Materials	\$158.22
Professional Services	\$2,030.00
Direct Costs	\$0.00
General & Administrative	\$214.12
Subtotal	\$4,767.89

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Room Summary - LT2 OFFICE 213

Equipment List

Mfg	Description	Qty	Unit Price	Extended Price
	*** LT2 OFFICE 213 ***			
AVISPL	6' NANOFLEX 4K 18G HIGH-SPEED HDMI CABLE	1	\$18.32	\$18.32
CHIEF	ULTRA SLIM PROFILE FLAT WALL MOUNT	1	\$159.60	\$159.60
OFE	CCTV BOX (FURNISHED BY THE CLIENT - EXACT MODEL TBD)	1	\$0.00	\$0.00
PEERLESS	METAL STUD FASTENER KIT	1	\$7.96	\$7.96
SONY	55" 4K/UHD COMMERCIAL DISPLAY W/TUNER, 18/7 (CCTV ONLY)	1	\$988.93	\$988.93
	*** PRICING IS BASED ON TIPS CONTRACT #200904 ***			
Subtotal				\$1,174.81

Room Support and Maintenance

Warranty; 3-months \$0.00

Equipment Total	\$1,174.81
Installation Materials	\$91.31
Professional Services	\$1,480.00
Direct Costs	\$0.00
General & Administrative	\$177.13
Subtotal	\$2,923.25

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Room Summary - RECEPTION 217

Equipment List

Mfg	Description	Qty	Unit Price	Extended Price
	*** RECEPTION 217 ***			
	Digital Signage			
AVISPL	ULTRA SLIM POWER STRIP W/2 OUTLETS	1	\$15.99	\$15.99
AVISPL	6' NANOFLEX 4K 18G HIGH-SPEED HDMI CABLE	1	\$18.32	\$18.32
BRIGHTSIGN	4K EXPANDED I/O DIGITAL SIGNAGE MEDIA PLAYER, POE+	1	\$606.67	\$606.67
BRIGHTSIGN	64GB CLASS 10 MICRO SD CARD	1	\$78.00	\$78.00
PEERLESS	METAL FASTENER KIT	1	\$7.96	\$7.96
PREMIER	PORTRAIT FLAT WALL MOUNT W/REDUCED DEPTH	1	\$128.67	\$128.67
SONY	55" 4K/UHD COMMERCIAL DISPLAY, 18/7 (VERTICALLY ORIENTED)	1	\$1,086.85	\$1,086.85
	*** PRICING IS BASED ON TIPS CONTRACT #200904 ***			
			Subtotal	\$1,942.46

Room Support and Maintenance

Warranty; 3-months \$0.00

Equipment Total	\$1,942.46
Installation Materials	\$97.36
Professional Services	\$1,480.00
Direct Costs	\$0.00
General & Administrative	\$184.89
Subtotal	\$3,704.71

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Room Summary - COUNCIL MEETING ROOM 228

Equipment List

Mfg	Description	Qty	Unit Price	Extended Price
	*** COUNCIL MEETING ROOM 228 ***			
	Wireless Presentation and Video Conferencing			
AVISPL	6' NANOFLEX 4K 18G HIGH-SPEED HDMI CABLE	2	\$18.32	\$36.64
AVISPL	3' CAT6 SNAGLESS PATCH CABLE	2	\$3.15	\$6.30
AVISPL	POWER STRIP W/6 OUTLETS AND 2' ANGLED POWER CORD	1	\$15.93	\$15.93
BARCO	WIRELESS PRESENTATION GATEWAY W/2 USB-C PODS	1	\$2,574.67	\$2,574.67
CHIEF	ULTRA SLIM PROFILE FLAT WALL MOUNT	1	\$159.60	\$159.60
OFE	SET TOP CATV BOX (FURNISHED BY THE CLIENT) (Owner Furnished Equipment)	1	OFE	OFE
PEERLESS	METAL STUD FASTENER KIT, 4 PIECES	1	\$7.96	\$7.96
POLY	STUDIO USB TABLETOP EXTENSION MICROPHONE W/25' CABLE	1	\$202.32	\$202.32
POLY	4K STUDIO USB VIDEO CONFERENCING BAR W/REMOTE CONTROL	1	\$838.15	\$838.15
POLY	4K STUDIO USB VIDEO CONFERENCING BAR DISPLAY MOUNT	1	\$161.65	\$161.65
SONY	75" 4K/UHD COMMERCIAL DISPLAY W/TUNER, 18/7	1	\$2,098.18	\$2,098.18
	*** PRICING IS BASED ON TIPS CONTRACT #200904 ***			
			Subtotal	\$6,101.40

Room Support and Maintenance

Warranty; 3-months

\$0.00

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Equipment Total	\$6,101.40
Installation Materials	\$329.78
Professional Services	\$3,850.00
Direct Costs	\$0.00
General & Administrative	\$349.06
Subtotal	\$10,630.24

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Room Summary - GOVERNMENT CIRCULATION 234

Equipment List

Mfg	Description	Qty	Unit Price	Extended Price
	*** GOVERNMENT CIRCULATION 234 ***			
	Digital Signage			
AVISPL	POWER STRIP W/6 OUTLETS AND 2' ANGLED POWER CORD	1	\$15.93	\$15.93
AVISPL	REMOTE CONTROL COILED MAGNETIC TETHER	1	\$11.14	\$11.14
AVISPL	3' NANOFLEX 4K 18G HIGH-SPEED HDMI CABLE	2	\$14.65	\$29.30
AVISPL	3' CAT6 SNAGLESS PATCH CABLE	2	\$3.15	\$6.30
BRIGHTSIGN	64GB CLASS 10 MICRO SD CARD	1	\$78.00	\$78.00
BRIGHTSIGN	4K EXPANDED I/O DIGITAL SIGNAGE MEDIA PLAYER, POE+	1	\$606.67	\$606.67
CHIEF	ULTRA SLIM PROFILE FLAT WALL MOUNT	1	\$159.60	\$159.60
OFE	SET TOP CATV BOX (FURNISHED BY THE CLIENT)	1	\$0.00	\$0.00
PEERLESS	METAL STUD FASTENER KIT	1	\$7.96	\$7.96
SONY	50" 4K/UHD COMMERCIAL DISPLAY, 18/7	1	\$939.51	\$939.51
	*** PRICING IS BASED ON TIPS CONTRACT #200904 ***			
			Subtotal	\$1,854.41

Room Support and Maintenance

Warranty; 3-months \$0.00

Equipment Total	\$1,854.41
Installation Materials	\$96.56
Professional Services	\$1,480.00
Direct Costs	\$0.00
General & Administrative	\$168.20
Subtotal	\$3,599.17

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Room Summary - OPEN HALLWAY CIRCULATION 300

Equipment List

Mfg	Description	Qty	Unit Price	Extended Price
	*** OPEN HALLWAY CIRCULATION 300 ***			
	Digital Signage			
AVISPL	3' NANOFLEX 4K 18G HIGH-SPEED HDMI CABLE	1	\$14.65	\$14.65
AVISPL	3' CAT6 SNAGLESS PATCH CABLE	1	\$3.15	\$3.15
BRIGHTSIGN	64GB CLASS 10 MICRO SD CARD	1	\$78.00	\$78.00
BRIGHTSIGN	4K EXPANDED I/O DIGITAL SIGNAGE MEDIA PLAYER, POE+	1	\$606.67	\$606.67
CHIEF	ULTRA SLIM PROFILE FLAT WALL MOUNT	1	\$159.60	\$159.60
PEERLESS	METAL STUD FASTENER KIT	1	\$7.96	\$7.96
SONY	55" 4K/UHD COMMERCIAL DISPLAY, 18/7	1	\$1,086.85	\$1,086.85
	*** PRICING IS BASED ON TIPS CONTRACT #200904 ***			
			Subtotal	\$1,956.88

Room Support and Maintenance

Warranty; 3-months		\$0.00
	Equipment Total	\$1,956.88
	Installation Materials	\$97.54
	Professional Services	\$1,480.00
	Direct Costs	\$0.00
	General & Administrative	\$184.23
Subtotal		\$3,718.65

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Room Summary - MAYOR'S OFFICE 302

Equipment List

Mfg	Description	Qty	Unit Price	Extended Price
	*** MAYOR'S OFFICE 302 ***			
	Wireless Presentation and Video Conferencing			
AVISPL	6' NANOFLEX 4K 18G HIGH-SPEED HDMI CABLE	1	\$18.32	\$18.32
AVISPL	3' CAT6 SNAGLESS PATCH CABLE	1	\$3.15	\$3.15
AVISPL	POWER STRIP W/6 OUTLETS AND 2' ANGLED POWER CORD	1	\$15.93	\$15.93
CHIEF	ULTRA SLIM PROFILE FLAT WALL MOUNT	1	\$159.60	\$159.60
OFE	SET TOP CATV BOX (FURNISHED BY THE CLIENT) (Owner Furnished Equipment)	1	OFE	OFE
PEERLESS	METAL STUD FASTENER KIT, 4 PIECES	1	\$7.96	\$7.96
SONY	65" 4K/UHD COMMERCIAL DISPLAY W/TUNER, 18/7	1	\$1,356.59	\$1,356.59
	*** PRICING IS BASED ON TIPS CONTRACT #200904 ***			
Subtotal				\$1,561.55

Room Support and Maintenance

Warranty; 3-months \$0.00

Equipment Total	\$1,561.55
Installation Materials	\$99.08
Professional Services	\$1,480.00
Direct Costs	\$0.00
General & Administrative	\$224.23
Subtotal	\$3,364.86

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Room Summary - TOWN MANAGER'S OFFICE 303

Equipment List

Mfg	Description	Qty	Unit Price	Extended Price
	*** TOWN MANAGER'S OFFICE 303 ***			
	Wireless Presentation and Video Conferencing			
AVISPL	6' NANOFLEX 4K 18G HIGH-SPEED HDMI CABLE	2	\$18.32	\$36.64
AVISPL	3' CAT6 SNAGLESS PATCH CABLE	2	\$3.15	\$6.30
AVISPL	POWER STRIP W/6 OUTLETS AND 2' ANGLED POWER CORD	1	\$15.93	\$15.93
BARCO	WIRELESS PRESENTATION GATEWAY W/2 USB-C PODS	1	\$2,574.67	\$2,574.67
CHIEF	ULTRA SLIM PROFILE FLAT WALL MOUNT	1	\$159.60	\$159.60
OFE	SET TOP CATV BOX (FURNISHED BY THE CLIENT)	1	\$0.00	\$0.00
PEERLESS	METAL STUD FASTENER KIT, 4 PIECES	1	\$7.96	\$7.96
POLY	STUDIO USB TABLETOP EXTENSION MICROPHONE W/25' CABLE	1	\$202.32	\$202.32
POLY	4K STUDIO USB VIDEO CONFERENCING BAR W/REMOTE CONTROL	1	\$838.15	\$838.15
POLY	4K STUDIO USB VIDEO CONFERENCING BAR DISPLAY MOUNT	1	\$161.65	\$161.65
SONY	75" 4K/UHD COMMERCIAL DISPLAY W/TUNER, 18/7	1	\$2,098.18	\$2,098.18
	*** PRICING IS BASED ON TIPS CONTRACT #200904 ***			
Subtotal				\$6,101.40

Room Support and Maintenance

Warranty; 3-months \$0.00

Equipment Total	\$6,101.40
Installation Materials	\$329.78
Professional Services	\$3,850.00
Direct Costs	\$0.00
General & Administrative	\$349.06

Subtotal \$10,630.24

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Room Summary - BUNKER 307

Equipment List

Mfg	Description	Qty	Unit Price	Extended Price
	*** BUNKER 307 ***			
	Video Conferencing, Presentation and Training			
AMX	8-BUTTON ETHERNET CONTROL KEYPAD, WHITE	1	\$650.35	\$650.35
AMX	4X1:1 PRESENTATION 4K HDMI SWITCHER	1	\$1,149.96	\$1,149.96
AMX	POE INJECTOR FOR CONTROL KEYPAD	1	\$89.24	\$89.24
AVISPL	AUTO-SWITCHING HDMI AND USB-C WALL PLATE, 1-GANG	1	\$213.19	\$213.19
AVISPL	POWER STRIP W/6 OUTLETS AND 2' ANGLED POWER CORD	1	\$15.93	\$15.93
AVISPL	18" NANOFLEX 4K 18G HIGH-SPEED HDMI CABLE	3	\$13.19	\$39.57
AVISPL	9' NANOFLEX 4K 18G HIGH-SPEED HDMI CABLE	1	\$21.99	\$21.99
AVISPL	1' CAT6 SNAGLESS PATCH CABLE	2	\$2.63	\$5.26
AVISPL	3' CAT6 SNAGLESS PATCH CABLE	2	\$3.15	\$6.30
CRESTRON	6" IN-CEILING SPEAKER ASSEMBLY, 70V	4	\$134.67	\$538.68
EXTRON	70V/60W MONO POWER AMPLIFIER	1	\$393.33	\$393.33
OFE	SET TOP CATV BOX (FURNISHED BY THE CLIENT) (Owner Furnished Equipment)	1	OFE	OFE
OFE	CUSTOM PODIUM MILLWORK (NO AV CONNECTIVITY)	1	\$0.00	\$0.00
OFE	SFF DESKTOP COMPUTER W/ZOOM APP (INCLUDES WIRELESS KEYBOARD AND MOUSE)	1	\$0.00	\$0.00
PEERLESS	METAL STUD FASTENER KIT, 4 PIECES	1	\$7.96	\$7.96
PEERLESS	ULTRA SLIM ARTICULATING WALL MOUNT FOR 85" DISPLAY	1	\$472.97	\$472.97
POLY	4K STUDIO USB VIDEO CONFERENCING BAR W/REMOTE CONTROL	1	\$838.15	\$838.15
POLY	4K STUDIO USB VIDEO CONFERENCING BAR DISPLAY MOUNT	1	\$161.65	\$161.65
SONY	85" 4K/UHD COMMERCIAL DISPLAY W/TUNER, 18/7	1	\$3,386.94	\$3,386.94
	*** PRICING IS BASED ON TIPS CONTRACT #200904 ***			
			Subtotal	\$7,991.47

Room Support and Maintenance

Warranty; 3-months

\$0.00

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Equipment Total	\$7,991.47
Installation Materials	\$525.63
Professional Services	\$6,900.00
Direct Costs	\$0.00
General & Administrative	\$566.64
Subtotal	\$15,983.74

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Room Summary - BREAKROOM 311

Equipment List

Mfg	Description	Qty	Unit Price	Extended Price
	*** BREAKROOM 311 ***			
	Cable TV			
AVISPL	3' CAT6 SNAGLESS PATCH CABLE	1	\$3.15	\$3.15
AVISPL	3' NANOFLEX 4K 18G HIGH-SPEED HDMI CABLE	1	\$18.32	\$18.32
AVISPL	ULTRA SLIM POWER STRIP W/2 OUTLETS	1	\$15.99	\$15.99
AVISPL	REMOTE CONTROL COILED MAGNETIC TETHER	1	\$11.14	\$11.14
OFE	SET TOP CATV BOX (FURNISHED BY THE CLIENT) (Owner Furnished Equipment)	1	OFE	OFE
PEERLESS	SMALL TILT WALL MOUNT FOR 43" TV	1	\$67.37	\$67.37
SAMSUNG	43" 4K/UHD COMMERCIAL TV	1	\$455.69	\$455.69
	*** PRICING IS BASED ON TIPS CONTRACT #200904 ***			
Subtotal				\$571.66

Room Support and Maintenance

Warranty; 3-months \$0.00

Equipment Total	\$571.66
Installation Materials	\$67.25
Professional Services	\$620.00
Direct Costs	\$0.00
General & Administrative	\$141.57
Subtotal	\$1,400.48

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Room Summary - COUNCIL CHAMBERS 317

Equipment List

Mfg	Description	Qty	Unit Price	Extended Price
	COUNCIL CHAMBERS AV UPGRADE			
	*** Dais Equipment ***			
ALZATEX	WIRELESS PRESENTATION TIMER KIT (5-BUTTON START/STOP TIMER TABLETOP CONTROLLER, 2 WIRELESS CLOCKS W/5" DIGITS, AND WIRELESS BATTERY OPERATED TABLETOP LIGHT W/ RED/YELLOW/GREEN LIGHTS)	1	\$3,101.40	\$3,101.40
APPLE	10.2" IPAD W/CRESTRON AND QSC LICENSES (Owner Furnished Equipment)	1	OFE	OFE
AUDINATE	DANTE AUDIO TO USB ADAPTOR	1	\$180.00	\$180.00
AVISPL	VERTICAL 10RU RACK	2	\$265.80	\$531.60
BELDEN	CAT6 SHIELDED CABLE, BLACK, REEL (SHARED BETWEEN THE CITY CLERK DESK)	1500	\$0.85	\$1,275.00
COMPREHENSIVE	3' NANOFLEX 4K HDMI CABLE	2	\$14.65	\$29.30
COMPREHENSIVE	9' NANOFLEX 4K HDMI CABLE	5	\$21.99	\$109.95
COMPREHENSIVE	12' NANOFLEX ACTIVE 4K HDMI CABLE	2	\$51.32	\$102.64
COMPREHENSIVE	15' NANOFLEX ACTIVE 4K HDMI CABLE	2	\$58.65	\$117.30
COMPREHENSIVE	3' USB 3.1, C MALE TO C MALE CABLE	1	\$20.16	\$20.16
COMPREHENSIVE	10' USB C TO 4K HDMI CABLE	1	\$40.12	\$40.12
COMPREHENSIVE	HDMI + USB-C 3.0 LAPTOP ACCESS PLATE, 1-GANG, WHITE	1	\$49.45	\$49.45
CRESTRON	1:8 HDMI DA W/4K60 4:4:4 & HDR SUPPORT	1	\$733.33	\$733.33
KRAMER	DUAL HDMI INPUT STANBY SWITCHER	1	\$319.00	\$319.00
MARSHALL	SDI/HDMI/USB CONVERTER	1	\$373.33	\$373.33
MIDDLE ATLANTIC	1RU UNIVERSAL VENTILATED RACK SHELF	2	\$45.29	\$90.58
PANASONIC	WIRELESS MICROPHONE RECHARGABLE BATTERY, SET OF 12	1	\$74.78	\$74.78
PANASONIC	IP BASED PTZ CAMERA CONTROLLER WITH TALLY (PLACED AT THE CITY CLERK'S DESK)	1	\$2,481.35	\$2,481.35
PANASONIC	VISUAL PRESET SOFTWARE FOR 3 PANASONIC PTZ CAMERAS CONTROL (INSTALLED ON CITY CLERK'S PC)	1	\$1,482.56	\$1,482.56
PANASONIC	DIGITAL WIRELESS HANDHELD MICROPHONE TRANSMITTER	2	\$318.20	\$636.40
PANASONIC	QUAD BAY WIRELESS MICROPHONE DOCK W/IP CONTROL (PLACED AT THE CITY CLERK'S DESK)	1	\$960.33	\$960.33
PANASONIC	GPI & TALLY INTERFACE	1	\$495.00	\$495.00
PLANAR	22" ULTRA LOW PROFILE MONITOR (CITY CLERK-2, COUNCIL MEMBERS-8)	10	\$371.25	\$3,712.50

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Mfg	Description	Qty	Unit Price	Extended Price
RDL	1-GANG TABLETOP ENCLOSURE, WHITE (DAIS LAPTOP CONNECTION)	1	\$68.64	\$68.64
SONANCE	LUXEPORT IPAD TABLETOP ENCLOSURE, BLACK	1	\$399.00	\$399.00
SONANCE	LUXEPORT 10.2" IPAD CASE, BLACK	1	\$310.33	\$310.33
TELEVIC	DIGITAL CONFERENCE STATION	10	\$898.03	\$8,980.30
TELEVIC	DIGITAL CONFERENCE 20" GOOSENECK MICROPHONE	10	\$253.95	\$2,539.50
TELEVIC	DIGITAL CONFERENCE SYSTEM CONTROL UNIT	1	\$3,828.95	\$3,828.95
TELEVIC	DANTE INTERFACE CARD	1	\$1,197.37	\$1,197.37
TELEVIC	8-HOUR REMOTE COMMISSIONING SUPPORT BLOCK	1	\$1,880.00	\$1,880.00
WIREMOLD	DESKTOP POWER DUAL OUTLET W/USB-A AND USB-C, BLACK (MOUNTED UNDER THE DAIS TOP SURFACE BY EACH CHAIR)	10	\$110.63	\$1,106.30
WYRESTORM	DECODER, 4K60HZ, 1GBE, DOLBY VISION & HDR, POE, USB 2.0 (DAIS COUNCIL MONITORS FEED, CITY CLERK 2ND MONITOR AND CONTENT INTO CLERK PC FOR VIDEO CONFERENCING)	3	\$793.33	\$2,379.99
WYRESTORM	ENECODER, 4K60HZ, 1GBE, DOLBY VISION & HDR, POE, USB 2.0 (DAIS PC AND LAPTOP)	2	\$793.33	\$1,586.66
	*** Podium Equipment ***			
ALZATEX	WIRELESS PRESENTATION TIMER LIGHT (WIRELESS RED-YELLOW-GREEN INDICATOR INCLUDED IN THE DAIS KIT) (Owner Furnished Equipment)	1	OFE	OFE
PANASONIC	18" CARDIOID GOOSENECK MICROPHONE ELEMENT	1	\$249.40	\$249.40
PANASONIC	TABLETOP WIRELESS MICROPHONE BASE ONLY	1	\$479.51	\$479.51
	*** AV Rack Equipment ***			
BLACK MAGIC DESIGN	MULTIMEDIA BROADCAST SWITCHER, 1RU	1	\$2,885.33	\$2,885.33
COMPREHENSIVE	3' NANOFLEX 4K HDMI CABLE	10	\$14.65	\$146.50
COMPREHENSIVE	6' NANOFLEX 4K HDMI CABLE	10	\$18.32	\$183.20
DECIMATOR	HDMI/3G SDI CROSS CONVERTER	2	\$568.98	\$1,137.96
DECIMATOR	CROSS CONVERTER, MULTI DEFINITION DOWN UP	2	\$551.95	\$1,103.90
CRESTRON	SUBNET ISOLATION CONTROL ADAPTOR	1	\$51.28	\$51.28
CRESTRON	OFFLINE CONTROL LICENSE USB DONGLE	1	\$96.15	\$96.15
CRESTRON	SYSTEM CONTROL PROCESSOR, PC BASED	1	\$1,923.08	\$1,923.08
EXTRON	DIGITAL MEDIA RECORDER W/80GB HARD DRIVE	1	\$4,613.33	\$4,613.33
EXTRON	AUDIO SUMMING ADAPTOR	1	\$54.67	\$54.67
GLOBAL CACHE	CONTROL SYSTEM INTERFACE	1	\$719.60	\$719.60
HOTWIRE	SET TOP CABLE TV BOX (Owner Furnished Equipment)	1	OFE	OFE

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Mfg	Description	Qty	Unit Price	Extended Price
MIDDLE ATLANTIC	44RU AV RACK CASTER BASE, 26" DEEP	1	\$295.80	\$295.80
MIDDLE ATLANTIC	VENTILATED RACK SHELF, 1RU	5	\$45.29	\$226.45
MIDDLE ATLANTIC	1RU BLANK RACK PLATE, SET OF 12	2	\$88.20	\$176.40
MIDDLE ATLANTIC	44RU PRE-CONFIGURED AV RACK, 26" DEEP	1	\$3,153.00	\$3,153.00
MIDDLE ATLANTIC	VERTICAL PDU FOR POWER DISTRIBUTION	1	\$222.00	\$222.00
NETGEAR	42-PORT MANAGED POE+ NETWORK SWITCH FOR AVC	1	\$2,940.64	\$2,940.64
PANASONIC	QUAD CHANNEL DIGITAL WIRELESS MICROPHONE RECEIVER W/DANTE	1	\$2,689.03	\$2,689.03
QSC	AEC DSP W/VOIP	1	\$3,289.47	\$3,289.47
QSC	32X32 AEC DSP DANTE CHANNEL LICENSE	1	\$736.00	\$736.00
QSC	AEC DSP UCI LICENSE	1	\$179.33	\$179.33
SONOS	PORT WIRELESS AUDIO STREAMING GATEWAY	1	\$508.87	\$508.87
STEWART AUDIO	2X160W, 70V POWER AMPLIFIER W/DANTE	2	\$1,262.82	\$2,525.64
STEWART AUDIO	DUAL AMPLIFIER RACK MOUNT KIT	1	\$41.33	\$41.33
TELVIEW	ALL-IN-ONE DIGITAL BROADCAST VIDEO SERVER	1	\$9,950.00	\$9,950.00
TELVIEW	SMART CAPTION LIVE FOR REAL TIME CC	1	\$1,950.00	\$1,950.00
TELVIEW	STREAMING OUTPUT LICENSE	1	\$2,495.00	\$2,495.00
TELVIEW	CONTROL PLUGIN FOR PROVUE AND AIO CHANNELS	1	\$995.00	\$995.00
TELVIEW	DIGITAL SIGNAGE BROADCAST PLAYER (EXISTING EQUIPMENT FURNISHED BY THE CLIENT) (Owner Furnished Equipment)	1	OFE	OFE
TRIPPLITE	1500VA UPS W/RACK MOUNT	1	\$417.92	\$417.92
WYRESTORM	12X ENCODER/DECODER RACK MOUNT CHASSIS, 6RU	1	\$264.00	\$264.00
WYRESTORM	DECODER, 4K60HZ, 1GBE, DOLBY VISION & HDR, POE, USB 2.0	6	\$793.33	\$4,759.98
WYRESTORM	ENECODER, 4K60HZ, 1GBE, DOLBY VISION & HDR, POE, USB 2.0	6	\$793.33	\$4,759.98
WYRESTORM	ENCODER/DECODER CONTROL INTERFACE	1	\$665.33	\$665.33
XANTECH	IR FLASHER FOR SET TOP BOX CONTROL	2	\$11.15	\$22.30
	*** Walls and Ceiling Equipment ***			
BELDEN	3G-SDI CABLE, BLACK REEL (3X PTZ CAMERA, BROADCAST SWITCHER)	1000	\$1.05	\$1,050.00
COMPREHENSIVE	9' NANOFLEX 4K HDMI CABLE	3	\$21.99	\$65.97
NETGEAR	DUAL BAND GIGABIT CEILING WAP FOR CONTROL	1	\$114.27	\$114.27
PANASONIC	24x 4K 30P POE+ PTZ CAMERA W/HDMI/SDI OUTPUTS, WHITE	3	\$3,773.88	\$11,321.64
PANASONIC	1.9 GHz DECT WIRELESS MICROPHONE ANTENNA	1	\$215.00	\$215.00
PEERLESS	FASTENER KIT, METAL STUD, 6 TOGGERS	3	\$11.37	\$34.11
PEERLESS	ULTRA SLIM ARTICUALTING WALL MOUNT FOR 85" DISPLAY	3	\$472.97	\$1,418.91
SONANCE	4" IN-CEILING SPEAKER ASSEMBLY, 70V	10	\$115.36	\$1,153.60
SONY	85" 4K UHD COMMERCIAL DISPLAY W/TUNER, 3-YEAR WARRANTY	3	\$3,386.94	\$10,160.82
WYRESTORM	DECODER, 4K60HZ, 1GBE, DOLBY VISION & HDR, POE, USB 2.0	3	\$793.33	\$2,379.99

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Mfg	Description	Qty	Unit Price	Extended Price
	*** Outdoor Terrace ***			
PANASONIC	1.9 GHz DECT WIRELESS MICROPHONE ANTENNA	1	\$215.00	\$215.00
SONANCE	8" 2-WAY SPEAKER ASSEMBLY, OUTDOOR RATED, 70V ("U" WALL BRACKET INCLUDED)	4	\$380.00	\$1,520.00
	*** Room Control ***			
TBD	SHADES CONTROL BY OTHERS (INSUFFICIENT DATA - NOT INCLUDED - TO BE DETERMINED AT LATER POINT)	0	\$0.00	\$0.00
TBD	LIGHTS CONTROL BY OTHERS (INSUFFICIENT DATA - NOT INCLUDED - TO BE DETERMINED AT LATER POINT)	0	\$0.00	\$0.00
	*** PRICING IS BASED ON TIPS CONTRACT #200904 ***			
			Subtotal	\$127,749.81

Room Support and Maintenance

Warranty; 3-months \$0.00

Equipment Total	\$127,749.81
Installation Materials	\$6,613.31
Professional Services	\$62,270.00
Direct Costs	\$0.00
General & Administrative	\$7,099.46
Subtotal	\$203,732.58

For informational purposes only – all Purchase Orders must match Investment Summary details.

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Global Support and Maintenance

AVI-SPL's Global Support and Maintenance services relieve you of the day-to-day burden of maintaining your collaboration technology estate, keeping your teams connected, and concentrated on delivering business value.

Elite Support

Our Elite services give you an extra level of onsite responsiveness and support with:

- **Unlimited onsite support M-F, 8am-5pm***
- **Unlimited remote help desk support – available globally 24x7x365**
- Facilitation of manufacturer repair or replacement programs – **let us navigate your warranty terms**
- **Software and firmware updates** managed remotely for covered assets



Global Support Operations Centers

- AVI-SPL's Global Support Operations Centers (GSOCs) deliver live help desk support 24x7x365.
- Offering quick and efficient email, phone, and portal communications options.
- The GSOCs will diagnose a problem, implement a repair remotely, or escalate to a specialist.

Repair/Replacement Facilitation – Some equipment may be repairable or replaced at no charge under the manufacturer's warranty. The help desk will assist in arranging the return of the defective equipment to the manufacturer for service/replacement as applicable.

Software Updates and Upgrades – access to the help desk for software updates and upgrades remotely available per manufacturer recommendation. Updates are provided on an as needed basis. Once an issue is reported, the remote help desk coordinates with you and the manufacturer to determine the best course of action. If a programmer is required, additional charges may apply at the applicable rate for those services.

Unlimited Onsite Support – available Monday through Friday, 8 a.m. - 5 p.m.*, excluding holidays, with travel included. Where applicable, AVI-SPL will provide a two-business day onsite response following the help desk's determination that an onsite dispatch is needed.

*Local standard time excluding AVI-SPL holidays.

Integration Inclusions and Exclusions

Inclusions

The following items are **included** in this proposal unless **specifically noted otherwise** within this proposal document or scope of work statement:

- All equipment, wire, and accessories required for a fully functional audio/visual system per the agreed upon scope of work.
- Non-union labor associated with audio/visual system engineering, installation, programming, and testing.
- Documentation package including complete as-built AV system diagrams, and manufacturer's operation manuals.
- Coordination and cooperation with the construction team in regard to installing the system.
- User demonstration of full AV system operation for final sign-off.



Any additional trips, labor, or materials due to failure of the other workforces to have the audiovisual system rough-in work completed as anticipated and previously confirmed, will be added to the project billing as required.

Unless otherwise agreed in writing by AVI-SPL, all work performed by AVI-SPL will take place between the hours of 8:00 a.m. and 6:00 p.m. local time, Monday through Friday, excluding public and bank holidays. If AVI-SPL is required to perform work outside of these hours, customer will be charged AVI-SPL's standard overtime rates. Any changes in the hours or days of performance must be agreed to in writing by AVI-SPL.

Where applicable, the owner's architect will provide AVI-SPL's engineering department with all required architectural floor, reflected ceiling, building elevation, and section plans in AutoCAD® format at no charge to AVI-SPL.

Exclusions

The following items are **excluded** from this proposal **unless specifically identified otherwise** within this proposal document or scope of work statement.

- All conduits, high voltage wiring panels, breakers, relays, boxes, receptacles, etc. Any related electrical work including, but not limited to, 110VAC, conduit, core drilling, raceway, and boxes.
- Voice/data cabling, IE analogue phone lines, ISDN lines, network ports, etc.
- Network connectivity, routing, switching, and port configuration necessary to support audiovisual equipment.
- Concrete saw cutting and/or core drilling.
- Fire wall, ceiling, roof and floor penetration, patching, removal, or fire stopping.
- Necessary sheet rock replacement, ceiling tile, T-bar replacement, and/or wall/ceiling repair.
- Any and all millwork (moldings, trim, etc.). All millwork or modifications to project millwork/furniture to accommodate the AV equipment is to be provided by others.
- Painting, patching, or finishing, of architectural surfaces.
- Permits (unless specifically provided for elsewhere in this proposal document or scope of work statement).
- Engineered (P.E.) seals and/or stamped structural/system details.
- HVAC and plumbing relocation.
- Rough-in, bracing, framing, or finish trim carpentry for installation.
- Cutting, structural welding, or reinforcement of structural steel members required for support of assemblies, if required.
- Owner furnished equipment or equipment furnished by others that is integrated into the systems (as described above) is assumed to be current, industry acceptable, and in good working order. If it is determined that this equipment is faulty upon installation, additional project charges may be incurred.
- Additional or specific manufacturer's "User Adoption" training.
- Additional costs for union labor.



Addendum to General Terms and Conditions – Global Chip Shortage

Due to global semiconductor chip shortages, Seller is experiencing longer than normal lead times on equipment. As a result, Seller cannot guarantee lead times on equipment and will not be liable for any delays in equipment delivery to the extent caused by such shortages. However, Seller is working with its global suppliers on a daily basis to understand the impact of this chip shortage on delivery timelines and will use reasonable efforts to keep Buyer apprised of anticipated delivery timelines and delays. Should Buyer elect to purchase equipment immediately upon placement of order to mitigate delays, Seller will immediately bill Buyer upon placement of such order and Buyer shall pay for such equipment within the payment terms (e.g. net 30) specified herein, regardless of any other agreed upon billing terms or billing terms specified herein. AVI-SPL will store such equipment in its warehouse until delivery to Buyer. Warranty on such equipment shall commence upon delivery of the equipment to AVI-SPL's warehouse, notwithstanding any other agreed upon warranty terms or warranty terms specified herein.