

TOWN OF GOLDEN BEACH, FLORIDA

RESOLUTION NO. 2766.21

A RESOLUTION OF THE TOWN OF GOLDEN BEACH, FLORIDA, AWARDED A COMPREHENSIVE HEALTH INSURANCE PLAN FOR THE BENEFIT OF THE TOWN OF GOLDEN BEACH EMPLOYEES AND ELIGIBLE DEPENDENTS; PROVIDING FOR IMPLEMENTATION; AND PROVIDING FOR AN EFFECTIVE DATE.

WHEREAS, the Town's wishes to renew its current insurance agreement with Avmed Insurance; and

WHEREAS, the Town's current comprehensive health insurance plan came in at a 15.2% increase; and

WHEREAS, the Town's agent of record, the Berenguer Group, presented the most competitive and responsible proposal from Avmed, the Achieve HMO plan (the "PLAN"), with a Transamerica Life GAP Plan and a Health Reimbursement Account of \$1800 per member; and

WHEREAS, the Town would like to also offer a buy up option to a higher tier plan (Avmed POS Choice) at the employee's own expense, causing no additional cost to the Town; and

WHEREAS, the Town intends to lock current member premiums for this plan year; and

WHEREAS, entering into this Contract will still provide the Town with a considerable cost savings from other available comprehensive health insurance offerings; and

WHEREAS, the Town Council finds that entering into an Agreement for service is in the best interest of the Town.

NOW THEREFORE, BE IT RESOLVED BY THE TOWN COUNCIL OF THE TOWN OF GOLDEN BEACH, FLORIDA, AS FOLLOWS:

Section 1. Recitals Adopted. Each of the above recitals are hereby adopted, confirmed and incorporated herein.

Section 2. Proposal Accepted. The proposal to go into a Contract with the Berenguer Group, An Acrisure Partner as described and set forth in the Agenda Item Report attached hereto and incorporated herein, and are hereby accepted.

Section 3. Implementation. The Mayor, Town Manager and Town Attorney are hereby authorized to take any and all action necessary to implement this Resolution in accordance with its terms and conditions including, but not limited to, the designation of a new agent of record.

Section 4. Effective Date. That this Resolution shall become effective immediately upon approval of the Town Council.

Sponsored by the **Town Administration.**

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A motion to approve was made by Vice Mayor Lusskin, seconded by Councilmember Bernstein.

On roll call, the following vote ensued:

Mayor Glenn Singer	<u>Aye</u>
Vice Mayor Judy Lusskin	<u>Aye</u>
Councilmember Bernard Einstein	<u>Aye</u>
Councilmember Jaime Mendal	<u>Aye</u>
Councilmember Kenneth Bernstein	<u>Aye</u>

PASSED AND ADOPTED by the Town Council of the Town of Golden Beach,

Florida, this 13th day of September, 2021.

ATTEST:




LISSETTE PEREZ
TOWN CLERK



MAYOR GLENN SINGER

APPROVED AS TO FORM
AND LEGAL SUFFICIENCY:



STEPHEN J. HELFMAN
TOWN ATTORNEY



TOWN OF GOLDEN BEACH

One Golden Beach Drive
Golden Beach, FL 33160

MEMORANDUM

Date: September 13, 2021

To: Honorable Mayor Glenn Singer &
Town Council Members

From: Alexander Diaz, 
Town Manager

Subject: **Resolution No. 2766.21 – A Resolution Awarding Comprehensive Health Insurance for employees and their eligible dependents through AvMed with the Berenguer Group, an Acrisure Partner as the agent of record**

Item Number:

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Recommendation:

It is recommended that the Town Council adopt the attached Resolution No. 2766.21 as presented.

Background:

In an effort to afford the Town and the employees considerable cost savings on insurance premiums, last year the Town made the determination to change the plan offerings to a more affordable plan design. We found that the proposal (for AvMed Advantage HMO, with a Transamerica Life GAP Plan and a Health Reimbursement Account of \$1800 per member), provided competitive and fair coverage to the employees and their eligible dependents.

In addition, we also quoted a buy-up option, which we would like to still offer the employees, at no additional cost to the Town. Employees that elect to choose the buy-up option will pay the difference in the increase in cost.

In switching plans from United Health Care to AvMed with Transamerica and an \$1,800 per member HRA, the Town had a savings of approximately \$152,000 to that which was budgeted.

The renewal premium in comparison to the Town's current premium has increased by 15.2% for the HMO plan and 13.1% for the buy-up option. Although

the premiums have increased, this is still the best option for the Town and employees compared to other insurance offerings in the market.

This year we received proposals from the Florida League of Cities (offering United HealthCare), Sapoznik Insurance (offering BlueCross) and several plan options and new plan design by Berenguer Group.

The Administration is recommending that we not switch plan's or carrier as doing so would not yield sufficient savings (if-any) to warrant the disruption it causes to our members.

Even with the projected increase in costs both the Standard Plan and the buy-up option will still materialize a savings to the Town from that which was budgeted for the 2020-2021 budget.

For the 2021-2022 Budget, the Town intends to create a restricted insurance line-item in reserves for any savings realized to be available for future year liabilities.

Not only is this a more cost effective option for both the Town and employees, it will also offer employees consistency as we will not make a drastic change to their insurance for a second year.

Fiscal Impact:

Because we have not completed our Open Enrollment, it is difficult to provide an exact cost.